

# Women of CyberArk

*Meg Parillo*

*VP, Global Renewal Management*



If you told 10-year-old **Meg Parillo** she'd be working as a leader in renewal sales at a cybersecurity company, she would've laughed. But with all of life's twists and turns, that's where she is now, and she's thriving. Meg leads by example, bringing her authentic self to work every day. "Everyone loves Meg!" said **Bryce Cote**, VP of Global Customer Success. "She is a genuinely good person who wants to challenge herself and her team. As a leader, she is approachable, gets involved, and can engage at all levels of the organization. Meg is a shining example of authenticity and accomplishment."

Learn more about Meg and her journey to CyberArk.

## What inspired you to pursue this field?

It's funny, I didn't seek out a career in renewal sales in cybersecurity. But I've met a lot of interesting people along my journey who have inspired me. I created a network of peers who helped and pushed me to pursue unique opportunities. That's what led me to CyberArk, and it's worked out really well. I'm happy to work for a company that values and welcomes many diverse perspectives and populations.

## Who is an inspirational woman in your professional life who helped get you to where you are today?

In my last role, I worked with a woman who was a senior executive and she inspired me to become the leader I am. She had traveled the world and accomplished so much for the organization, yet despite all her success and senior-level position, she was relatable and down-to-earth. She brought a human element to her role, ensuring everyone knew who she was as a person, not just as a professional. I was attracted to that and have modeled my leadership style on that premise. What's exciting is that she just started at CyberArk: **Eduarda Camacho**, our new Chief Operating Officer. I was thrilled when **Matt Cohen** announced that Eduarda was joining CyberArk!

## You helped bring a partnership with Girls Scouts of the USA to CyberArk. What does this organization mean to you, and why is it important for young girls?

As a young girl, I was a Girl Scout – a Brownie for a year – so when my daughter said she wanted to be a Brownie, I stepped up to lead the local troop so that she could join. It's been three years with the same girls and watching them grow has been a lot of fun. I lead the troop with a couple of other women, and we've each brought in activities related to our respective fields. I introduced



and led a cybersecurity awareness program, which was a lot of fun. It's crucial to educate girls about cyber awareness and safety when they're young, especially now that everything is online. Overall, it's a great organization since it provides girls with a wide variety of role models and people who can help build them up, in addition to their moms and teachers.

**What's your advice to other women pursuing a career in cybersecurity or other male-dominated fields?**

The best tip I can give is to always be your authentic self. Understand that your network isn't necessarily just who you're connected with on LinkedIn or who you've worked with. Your network is all people in all environments. You never know who will be in that network and who may be interested in who you are and, what you're doing. Ultimately, your network includes people who can help you along in your career and who can think of you when an opportunity arises. Maybe it will be an opportunity you hadn't considered before, similar to me with renewal sales.